

## Three Methods of Compensation:

## 1 - \$1,000. Per self-generated sale of a new merchant account <u>with</u> placement of a new lease terminal or POS - Point of Sale System.

Self-generated sales are paid on the following Friday from the week the sales are completed. The weekly cut-off is Sunday 1:00 EST.

You will earn \$500 per company-generated or referral-generated sale of a new merchant services account with placement of a new lease terminal or POS – Point of Sale System. The company or client who referred the new merchant will receive the remaining \$500.

You will earn \$250 per self-generated, company-generated or referral-generated sale of a new merchant services account <u>without</u> placement of a new lease terminal or POS – Point of Sale System. The company or client who referred the new merchant will also receive \$250.

## 2- \$150 Override per sale.

As an active Business Development Manager with RevShare, you will receive an override of \$150 for each new sale the Business Development Managers you have referred to the company make, where the new merchant services account includes the placement of a new lease terminal or POS – Point of Sale System.

You will receive an override of \$25 for each new sale the Business Development Managers you have referred to the company make for self-generated, company-generated or referral-generated sales of new merchant services accounts without placement of a new lease terminal or POS – Point of Sale System.

Overrides are paid on the 28th of the following month, the new sales are made.

To be considered an active Business Development Manager there are only 2 criteria that need to be met, number of sales and persistency.

An active Business Development Manager with RevShare is defined as your closing 12 self-generated, new merchant accounts the prior rolling quarter with a placement of a new lease terminal or POS – Point of Sale System in each. Or your closing 24 referral-generated new merchant accounts (or a combination thereof) the prior rolling quarter with placement of a new lease terminal or POS – Point of Sale System in each. And a persistency percentage of 80% or above for the prior rolling 12-month period. Budding accounts (defined below) do not count towards active status.

Compensation continued...

## 3- Recurring Monthly Bonus.

As an active Business Development Manager, you will receive a monthly bonus for each of the active accounts you have sold throughout your continuous time with RevShare.

An account is considered active when it processes a minimum of \$6000 in the prior month. Or, has processed \$18,000 in credit card transactions the prior 3 months.

Active Business Development Manager qualifications, overrides and/or bonuses are not paid on budding accounts, i.e. accounts that process below the minimum of \$6000 per month, or \$18,000 per rolling quarter set for active accounts.

Recurring monthly bonuses are paid on the 28th of the following month, the processing activities are made.

A recurring monthly bonus will be paid in accordance with the following minimum benchmarks for active accounts:

Number of Total Active Accounts You Have Sold	Monthly Bonus Paid Per Active Account	Your Monthly Bonus Earnings, Each Month
10	\$25.00	\$250.00
50	\$35.00	\$1,750.00
100	\$50.00	\$5,000.00
150	\$75.00	\$11,250.00
200+	\$100.00	\$20,000.00